

FORSYTH COUNTY

BOARD OF COMMISSIONERS

REVISED
ITEM

MEETING DATE: FEBRUARY 11, 2013 AGENDA ITEM NUMBER: 12

SUBJECT:

RESOLUTION AWARDING CONTRACT TO CLARK-POWELL ASSOCIATES, INC. FOR THE PURCHASE AND INSTALLATION OF AN AUDIO-VISUAL SYSTEMS PACKAGE FOR THE NEW PUBLIC SAFETY FACILITY (SHERIFF'S OFFICE)

COUNTY MANAGER'S RECOMMENDATION OR COMMENTS: Recommend Approval

SUMMARY OF INFORMATION:

Proposals were received by the City/County Purchasing Department on Tuesday, January 29, 2013 in response to a Request for Proposals (RFP) for the purchase and installation of an **AUDIO-VISUAL SYSTEMS PACKAGE** for the new Public Safety Facility. Proposals were received from Signal Perfection Ltd. (AVI-SPL) and Clark-Powell Associates, Inc. Each proposal was evaluated and scored based on the six factors specified in the RFP as summarized below:

Criteria	Points Available	AVI-SPL	Clark Powell
Financial Rates and Fees	30	24.4	28.5
Contractor Qualifications	10	10	10
Technical Approach	25	25	24.9
Project Timeline	25	20	25
Oversight	5	5	5
Documentation & Training	5	5	5
Total	100	89.4	98.4

While the evaluation of proposals was not based solely on cost, Financial Rates and Fees were given the most weight in the evaluation of the proposals. The add-on component for televisions was not factored into the original evaluation of the proposals as outlined in the request for proposal.

Project Bid Cost Proposals	AVI-SPL	Clark Powell
Audio-Visual Package	\$389,600.81	\$308,573.00
Add-On Television Component	\$51,068.32	\$39,090.00
Total	\$440,669.13	\$347,663.00

Based on the evaluation of the proposals by County staff, it has been determined that Clark-Powell Associates, Inc. submitted the best overall proposal. It is, therefore, recommended by the County Manager, the Forsyth County Sheriff, and the Purchasing Director that a contract for the purchase and installation of the Audio-Visual System package, including the Add-on Television Component, be awarded to Clark-Powell Associates, Inc. in the amount of Three Hundred Forty-Seven Thousand Six Hundred Sixty-Three Dollars (\$347,663.00). It is planned that the project costs will be covered by a combination of Justice Assistance Grant (JAG) funds from 2009, 2010 and 2011 and State Criminal Alien Assistance Program (SCAAP) funds.

ATTACHMENTS: YES NO

SIGNATURE: J. Dudley Watts, Jr. /cdh DATE: February 8, 2013
COUNTY MANAGER

**RESOLUTION AWARDING CONTRACT TO CLARK-POWELL ASSOCIATES, INC.
FOR THE PURCHASE AND INSTALLATION OF AN AUDIO-VISUAL SYSTEMS PACKAGE
FOR THE NEW PUBLIC SAFETY FACILITY
(SHERIFF'S OFFICE)**

WHEREAS, proposals were received by the City/County Purchasing Department at 2:00 p.m. on the 29th day of January 2013 in response to a Request For Proposals (RFP) for the purchase and installation of an Audio-Visual Systems Package for the new Public Safety Facility; and

WHEREAS, the following proposals were received from Signal Perfection Ltd. (AVI-SPL) and Clark-Powell Associates, Inc., and were evaluated based on the six factors specified in the RFP as summarized below:

Project Bid Cost Proposals	AVI-SPL	Clark Powell
Audio-Visual Package	\$389,600.81	\$308,573.00
Add-On Television Component	\$51,068.32	\$39,090.00
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Total	100	89.4	98.4

; and

WHEREAS, based on the evaluation of the proposals by County staff, it has been determined that Clark-Powell Associates, Inc. submitted the best overall proposal; and

WHEREAS, it is the recommendation of the County Manager, the Forsyth County Sheriff and the Purchasing Director that a contract be awarded Clark-Powell Associates, Inc. for the purchase and installation of the Audio Visual Systems Package, including the Add-On Television Component, in the total amount of Three Hundred Forty-Seven Thousand Six Hundred Sixty-Three Dollars (\$347,663.00); and

WHEREAS, it is planned that the project costs will be covered by a combination of Justice Assistance Grant (JAG) funds from 2009, 2010 and 2011 and State Criminal Alien Assistance Program (SCAAP) funds.

NOW, THEREFORE, BE IT RESOLVED by the Forsyth County Board of Commissioners that a contract for the purchase and installation of an Audio-Visual Systems Package, including the Add-On Television Component, for the new Public Safety Facility is hereby awarded to Clark-Powell Associates, Inc., in the amount of \$347,663.00, and that the County Manager and Clerk to the Board are hereby authorized to execute a contract with Clark-Powell Associates, Inc., on behalf of Forsyth County, consistent with the provisions of this Resolution, subject to a pre-audit certificate thereon by the Chief Financial Officer, where applicable, and approval as to form and legality by the County Attorney.

Adopted this 11th day of February, 2013.